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LEONARDO RECYCLE SET

QUESTIONNARIE for the evaluation of training needs

23/09/2005 -TURIN

Politecnico di Torino



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✍ Phase 2 Action 5 of the Project

✍ Method of supply : ON LINE using RREUSE web site

✍ October 2003 – February 2004

✍ Addressee : managers of social companies and cooperatives inside RREUSE Network or linked to it

✍ Extension : European countries involved in the Project

✍ Scope : to address the training contents



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QUESTIONNAIRE



STRUCTURE

GENERAL

COMMON

- Personal**
- Company**
- Organisation**

SOCIAL

COMMON

WEE

SPECIFIC

TEXTILE

SPECIFIC



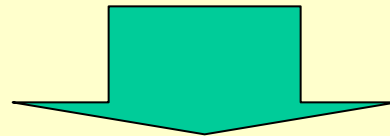
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GENERAL

Personal profile

- Identification of persons (no privacy aspects)
- Main competencies in language, computing, etc.
- Actual job and future prospective
- Main characteristics of company (sector, dimensions, etc.)



QUANTITATIVE ASPECTS

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GENERAL

Company experience and future development

- Reactions towards new initiatives
- Strength / weakness points
- Competency needs
- Relations with external environment
- Ways to implement the relations and the knowledge in the network
- Tools for managing the company



CAPACITY OF REACTION

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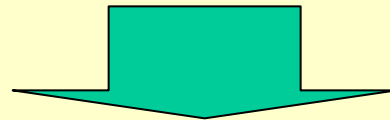
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GENERAL

Organisation

- Waiting about modules
 - contents
 - way of doing
 - time
 - equipments



PRACTICAL NEEDS

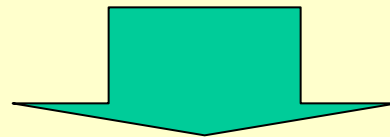


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SOCIAL ASPECTS

- Relations with institutions
- Kinds of support by the external subjects
- Needs of training
- Management of personnel



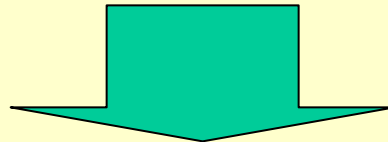
PRACTICAL NEEDS

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WEE

- Needs of training (management issues)
- Needs for marketing aspects



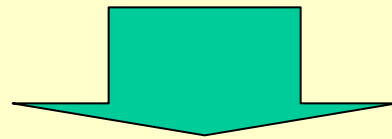
PRACTICAL NEEDS

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TEXTILE

- Needs of training (both management and technical issues)
- Needs in technical, marketing, and trade aspects



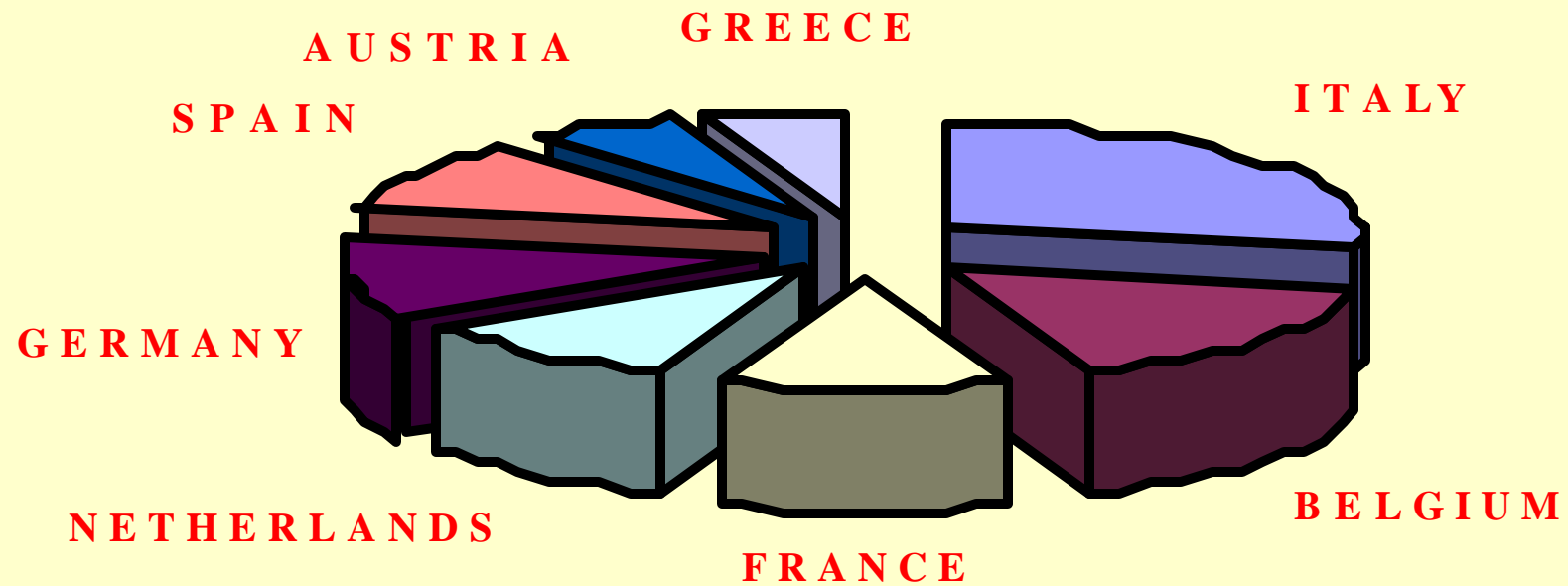
PRACTICAL NEEDS



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GENERAL



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GENERAL

Personal profile

Type of company

Social Enterprise	60 %
Co-operative	20 %
Other community	15 %
Consortium	5 %



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GENERAL

Personal profile

Business sectors

- ecology and environment**
- labour insertion**
- training and education**



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Personal profile

Employees

0-10	20 %
10-25	30 %
25-50	10 %
50-100	15 %
More than 100	15 %



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Personal profile

Age of managers

> 45 years old 33 %

> 40 years old 44 %

> 35 years old 66 %



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Personal profile

Period of work in the same company

> 10 years 44 %

> 5 years 72 %



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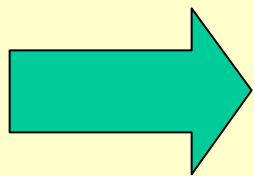
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GENERAL

Personal profile

Future job

In the same company > 70 %



Stability of management

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Personal profile

Qualification

Post secondary education > 75 %



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Personal profile

Competence in computing

Type of competence	Level
Internet navigation	Intermediate - High
Use of MS Office software	Intermediate - High
Web designing and developing	None - Low



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GENERAL

Personal profile

Competence in foreign languages

Type of competence	Level
English	Intermediate - High
French	Low - Intermediate
Others	None - Low



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GENERAL Company experience and future development

- Needs of knowledge in Quality Management
- Needs of knowledge **more in EU legislation** than in national legislation, also for WEE and Textile



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WEE

Subjects of main interest for courses

Subject	Score
Negotiation techniques	High
Team management and communication	High
Public and interpersonal communication	High
Marketing	Medium



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WEE

**Aspects of legislation of
main interest for courses**

Subject	Score
EU leg. in environmental sector	High
EU leg. in Social enterprise sector	High
EU leg. in WEE sector	High
National leg. in Social enterprise sector	High



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TEXTILE

Subjects of main interest for courses

Subject	Score
Negotiation techniques	High
Team management	High
Public and interpersonal communication	High
Marketing	Low



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TEXTILE Aspects of legislation of main interest for courses

Subject	Score
EU leg. in environmental sector	High
EU leg. in Social enterprise sector	High
EU leg. in Textile sector	High
National leg. in Social enterprise sector	High
National leg. in Textile	High



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TEXTILE

Aspects of treatment of clothes of main interest for courses

Subject	Score
Shipment	High
EU leg. in Social enterprise sector	High
Centre layout	High
Types of machines	High
Stock methods	High



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TEXTILE

Aspects in selling of clothes of main interest for courses

Subject	Score
Accounting and financial issues	High
Sale layouts and positioning of clothes	High
Equipment	High
Ways of advertising	High



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TEXTILE

**Aspects in trade of clothes of
main interest for courses**

Subject	Score
Export – import duties	High
International market	High
Work and business situation in developing countries	High
Mode of transport	High
Research of financing support	High



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SUMMARY

MAIN NEEDS FOR COURSES

GENERAL : UE legislation, Quality management, exchange of information in the network

SOCIAL: management of people with problems

WEE: negotiation techniques, team communication, specific UE legislation



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SUMMARY

MAIN NEEDS FOR COURSES

TEXTILE : negotiation techniques, team communication, specific UE legislation, centre organization, shop management, general trade issues

TEACHER: practical knowledge

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